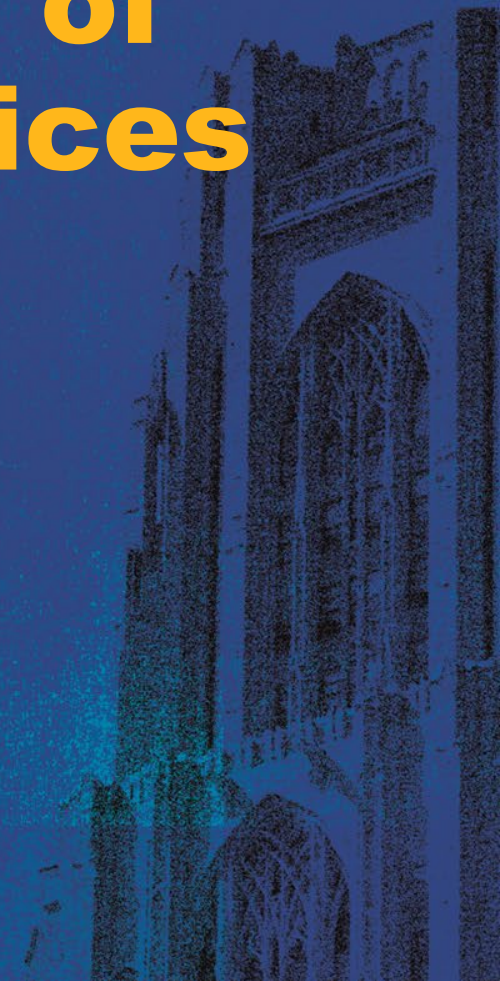


Quarterly Independent Third-party Audit of Travel Program Prices

April 2023 – June 2023



Methodology of Price audit






- The audit will be conducted by an independent third-party, to analyze prices available through Pitt's Travel Program by comparing airfare/car rental searches using:
 - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
 - Direct booking through provider (i.e., airline or rental agency)
 - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
 - 10 city pairs for flights (7 domestic, 3 international)
 - 10 domestic cities for car rental (except December 2022)

Methodology Price audit

- Controls for the audit sample, included:
 - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
 - Timeframe of search is aligned across airfares and car search is aligned with flight selected
 - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
 - Airfare class is "Economy" for domestic / "Business Class" for international and verified as aligned (same for comparable flight)
 - Car rental class utilized is Mid-Size / Intermediate

Quarterly Results of Independent Third-party Price Audit for Travel Bookings

Q4: April 2023 – June 2023

Contracted Vendors	April 2023		May 2023		June 2023		Quarter Average
	Domestic	INTL	Domestic	INTL	Domestic	INTL	
	Actual Savings		Actual Savings		Actual Savings		
 DELTA	2.56%	3.19%	3.36%	2.63%	2.20%	2.56%	2.74%
 UNITED	1.19%	4.54%	1.62%	1.49%	-2.63%*	1.49%	1.28%
 Southwest	2.28%	NA	2.99%	NA	.93%	NA	1.57%
 enterprise	34.55%	NA	35.44	NA	39.87%	NA	36.62%
 American Airlines	-14.10%**	-0.38%**	3.73%**	2.30%**	3.11%**	0%**	**

*United: Last seat (direct connect/inside availability) available to United but not Concur or OTA

**American Airlines implemented a new process in April, which distributes the airline's fares to all third party consolidators (such as Expedia and Orbitz), the American Airlines website, and all corporate travel systems (including Concur) through the International Air Transport Association's New Distribution Capability system. This new process resulted in wildly fluctuating prices in April. While we saw normal results for May and June, we expect unusual fluctuations through the end of the calendar year and potentially longer. We will continue to closely monitor this new process. Read more on the [Purchase, Pay & Travel website](#)

City Pairs for Top Pitt Destinations for Airfare (7 Domestic, 3 International)

Q4: April 2023 – June 2023

Pittsburgh (to)	Airline	Apr	May	June
Miami	American Airlines 	✗*	✓*	✓*
Dallas	American Airlines 	✗*	✓*	✓*
Atlanta	 DELTA	✓	✓	✓
Boston	 DELTA	✓	✓	✓
Chicago	Southwest 	✓	✓	✓
Orlando	Southwest 	✓	✓	✓
Denver	UNITED 	✓	✓	✗***
London	American Airlines 	✗*	✓*	✓*
Amsterdam	 DELTA	✓	✓	✓
Munich	UNITED 	✓	✓	✓

Legend: Concur Price Comparison	
✓	Lowest
✗	Higher
=	Equal

*American Airlines implemented a new system in April, which distributes its fares to all third party consolidators (such as Expedia and Orbitz) and all corporate travel systems (including Concur), called the New Distribution Capability (NDC). This change impacted our ability to accurately audit prices for American Airlines during this time period. While we saw normal results for May and June, we expect unusual fluctuations through the end of the calendar year. [Read more online.](#)

Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

Benefit	Delta	United	American	Southwest
Duty of care	✓	✓	✓	✓
Corporate Discount	✓	✓	✓	✓
Leisure Discount on Vendor Sites (if TripLink is connected)			✓	
Seating / Boarding Upgrade	✓	✓	✓	✓
Free Same Day Standby			✓	
Free Ticket Change (additional fare may apply)	✓	✓	✓	✓
Status Match	✓	✓	✓	✓
Special Route Promos		✓		
Precheck/Clear Discounts		✓		
Re-accommodation priority (for disrupted travel)			✓	
Joint Venture/Alliance Discounts (INTL ONLY)	✓	✓	✓	
Free Wi-Fi (requires a frequent flyer number)	✓			